



**COLORADO FLIGHTS**  
ALLIANCE

**Board Meeting – January 24, 2019, 12:30 p.m.**  
**Cosmo Wine Cellar**  
**Telluride, Colorado**

Agenda

1. Call to Order and Approval of October 25, 2018, and November 29, 2018, Meeting Minutes (5 minutes)
    - a. New Business, Announcements & Public Discussion
      - Welcome Kenny Maenpa as new Telluride Airport Board representative
  2. Airports Update (15 minutes)
    - a. TEX – Kenny Maenpa
    - b. MTJ
  3. Board & Organization (15 minutes)
    - a. Financials: Oct 2018 FYE and Dec 2019
  4. Flight Performance & Planning (15 min)
    - a. Winter 2018-19
    - b. Summer 2019
  5. Executive Session (40 min)
    - a. Proprietary Organization, Financial, Personnel & Airline Information
  6. Adjourn Meeting
- Conference Call information: Phone: 800-977-8002      Code: 23361542#
  - For screen share, invite email will be sent at time of meeting

**Colorado Flights Alliance  
Board Meeting – October 25, 2018  
Cosmopolitan Wine Cellar  
Telluride, Colorado**

**Meeting Minutes**

Board Members Present: Dirk de Pagter, Greg Pack, Dan Jansen, Todd Brown, Steve Togni

Board Members Present via Telephone: Barbara Bynum, Steve Togni,

Staff and Public Present: Matt Skinner, Michael Martelon, Ben Kalman, Bill Bell (City of Montrose),  
Kenny Maenpa (Telluride Regional Airport)

Board Members Absent: Lloyd Arnold

**Call to Order:** Dirk de Pagter called the meeting of the Colorado Flights Alliance board of directors to order at 11:04 AM.

- 1. Approval of August 23, 2018 Minutes:** There were no comments on the meeting minutes. Todd Brown motioned to approve the August 24, 2018 meeting minutes. Dan Jansen seconded that motion. Minutes approved unanimously.
  - a. New Business, Announcements & Public Discussions:** There was no new business. There were no announcements. There was no public discussion.
  
- 2. Airports Update**
  - a. TEX:* The board of directors discussed fuel prices.
  - b. MTJ:* Matt Skinner reviewed the status of the TSA enclosure project.
  
- 3. Board and Organization:**
  - a. Financials:* Matt Skinner reviewed the financial statements dated September 30, 2018. Matt Skinner reviewed all direct contributions. Matt Skinner and the board of directors discussed budget variances and marketing allocations for the following fiscal year. Matt Skinner reviewed the forecast for the 2017-2018 fiscal year.
  - b. Economic and CFA Studies:* RRC has provided the final deliverable with 2017 update. Matt Skinner presented a summary of the 2017 impacts.
  - c. 2019 Meeting Calendar:* The board of directors discussed the current meeting schedule. Matt Skinner will send the schedule for review and to propose any changes.
  - d. 2019 Officers:* The board of directors discussed the current officers. Dirk De Pagter is the President; Dan Jansen is the Vice President; Todd Brown is the Treasurer.
    - i. Nomination and Election of Officers:* Greg Pack motioned to nominate and reelect the directors in their current officer positions. Barbara Bynum seconded that motion. The motion was approved unanimously.

4. **Executive Session:** Dan Jansen motioned to go into executive session at 11:22 AM. Greg Pack seconded that motion. The motion to go into executive session was approved unanimously. Dirk de Pagter motioned to come out of executive session at 12:22 PM.
5. **Meeting Adjourned:** Dan Jansen motioned to adjourn the meeting at 12:23 PM. Barbara Bynum seconded that motion. The motion to adjourn the meeting was approved unanimously.

**Colorado Flights Alliance**  
**Board Meeting – November 29, 2018**  
**MTJ Business Center**  
**Montrose, Colorado**

**Meeting Minutes**

Board Members Present: Dirk de Pagter, Judy Ann Files, Greg Pack, Steve Togni, Lloyd Arnold, Dan Jansen

Board Members Present via Telephone: Bill Jensen

Staff and Public Present: Matt Skinner, Michael Martelon, Sue Hansen (Montrose County), Doug Glaspell (Montrose City Council), Ken Norris (Montrose County), Dave Bowman (Montrose City Council), Barbara Bynum (Montrose City Council)

1. **Call to Order:** Dirk de Pagter called the meeting of the Colorado Flights Alliance board of directors to order at 12:05 PM.
  - a. **Introductions:** All in attendance introduced themselves by name and affiliation.
  - b. **Board Member Appointment:** Dan Jansen motioned to reappoint Steve Togni as at-large director. The motion was approved unanimously.
  - c. **New and CFA Business, Announcements & Public Discussions:** There was no new business. There were no announcements. There was no public discussion.
  
2. **Air Service Development**
  - a. *Summer 2018 and Winter 2018-2019 Pace:* Matt Skinner presented a summary of flights performance. Matt Skinner and the board of directors discussed airlines, schedules and direct markets.
  
3. **Airports**
  - a. *MTJ Update:* Lloyd Arnold reviewed the current improvement projects at MTJ. Lloyd Arnold and the board of directors discussed potential grant funding and future projects at MTJ. Matt Skinner and the board of directors discussed the status of air service at TEX.
  
4. **Visioning and Local Governments:** The board of directors discussed TSA improvements and processes. Lloyd Arnold reviewed the recent changes to the MTJ parking system. Matt Skinner discussed air service and airlines. Matt Skinner explained air service at MTJ versus other regional airports. The board of directors discussed the consolidation of the ski industry and the effect on MTJ traffic.
  
5. **Meeting Adjourned:** Dirk de Pagter motioned to approve the meeting at 1:20 PM. The motion to adjourn the meeting was approved unanimously.